The Cost of Healthcare Resilience: Models for Chronic Conditions Intervention in Mississippi

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Healthcare Disparities

- Three major disparities:
 - The South fairs worse than other US regions
 - Racial and ethnic minorities are disproportionately negatively impacted
 - Rural spaces do not keep pace with urban centers in terms of infrastructure development

Mississippi & COVID-19

- 54% population lives in rural county
 - Yet 2 weeks of highest positivity rate/per capita cases in August
- Disparities in co-morbid precursors for poor COVID-19 prognosis
 - AA hospitalization rates 5X higher than whites

| | Obesity (%) | Diabetes (%) | Hypertension (%) | | Chronic Respiratory Disease* |
|--------------------|-------------|--------------|---------------------|-----|------------------------------|
| US | 37.7 | 10.5 | 33.2 | 163 | 39.7 |
| Rural South | 34.7 | 13.2 | 37.2 | 186 | 48.9 |
| MS | 39.5 | 14.3 | 40.8 | 222 | 59.9 |

[&]quot;Robert Wood Johnson Foundation. State of childhood obesity: Adult obesity rates. https://stateofchildhoodobesity.org/adult-obesity/Published 2019. Accessed March 28, 2020.

Robert Wood Johnson Foundation. State of childhood obesity: Adult diabetes rates. https://stateofchildhoodobesity.org/diabetes/ Published 2019. Accessed March 28, 2020.

Robert Wood Johnson Foundation. State of childhood obesity: Adult hypertension rates. https://stateofchildhoodobesity.org/hypertension/ Published 2019. Accessed March 28, 2020.

CDC National Center for Health Statistics. Heart disease mortality by state. https://www.cdc.gov/nchs/pressroom/sosmap/heart_disease_mortality/heart_disease.htm Published February 2020. Accessed March 28, 2020.

[☐] CDC National Center for Health Statistics. Chronic lower respiratory disease mortality by state. https://www.cdc.gov/nchs/pressroom/sosmap/lung_disease_mortality/lung_disease.htm Published February 2020. Accessed March 28, 2020.

Annual Operating Costs for "High Touch" Diabetes/Chronic Healthcare Condition Management

| Expenditure | Medical Clinical Costs | Community Pharmacy Costs | Telehealth Costs |
|--------------------------------|------------------------|--------------------------|------------------|
| Staff/Benefits | | | |
| Nurse Practitioner (0.5 FTE) | \$47,500 | | |
| Community Pharmacist (0.5 FTE) | | \$48,861* | \$50,223 |
| CMT/LPN (1 FTE) | \$54,500 | | \$54,500 |
| Administrative Staff (0.1 FTE) | \$3,120 | \$3,120 | \$3,120 |
| Other Operating Costs | | | |
| Accreditation | \$1,100 | \$1,100 | \$1,100 |
| Technology/Computer Equipment | \$3,375 | \$3,375 | \$28,000¹ |
| Patient Education Materials | \$4,000 | \$1,200 | \$8000 |
| Office Supplies | \$1,500 | \$750 | \$250 |
| Postage | \$350 | \$200 | \$350 |
| Total Costs | \$115,445 | \$58,606 | \$145,543 |

^{1.} https://amdtelemedicine.com/i-want-to-do-telemedicine-what-is-involved-and-how-much-does-it-cost/#:~:text=All%2Din%2Done%20telemedicine%20systems,%2420%2C000%20to%20upward%20of%20%2428%2C000

Annual ROI for High Touch Diabetes/Chronic Condition Management

\$115,445

\$288/person

of care by 14% for

 400^{1}

Medical Clinical Costs

| | above 9 dropped to 5%, compared to national average of 20% ⁴ | improvements in a range of chronic health conditions ² | |
|--|---|---|--|
| ROI estimates | \$26.50/patient ¹ ; \$12.29/visit ³ | | |
| https://www.ruralhealthinfo.org/sustainability/pdf/brin https://www.cdc.gov/pcd/issues/2020/20_0063.htm | ging-the-future-into-focus-sustainability-planning-wo | rkbook.pdf | |

Can drop per capita costs

Medicare beneficiaries⁴

Those with HbA1c levels

Total Operating Cost

Cost per Individual

Literature Highlights

Number Served (per clinic)

Community Pharmacy

1.9% reduction in HbA1c

levels among most at risk

Costs

 335^{2}

\$58,606

(>9%).²

\$175/person

Significant health

Telehealth Costs

\$145,543

\$291/person

HbA1c levels⁵

Reduction of 1.2% in

500

http://www.diabetesinitiative.org/documents/BusinessCasePrimerFINAL.pdf

https://www.brookings.edu/wp-content/uploads/2016/06/Rio-Valley-ACO.pdf

Davis RM, Hitch AD, Salaam MM, Herman WH, Zimmer-Galler IE, Mayer-Davis EJ. TeleHealth improves diabetes self-management in an underserved community: diabetes TeleCare. Diabetes Care. 2010;33(8):1712-1717

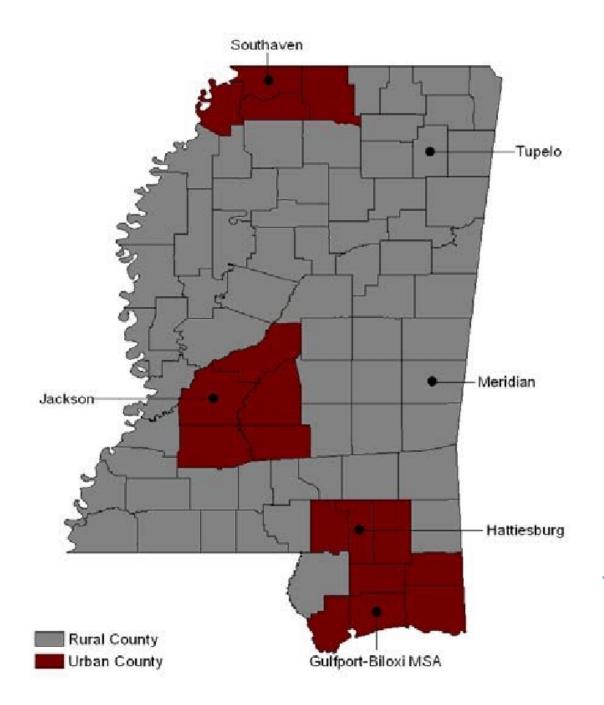
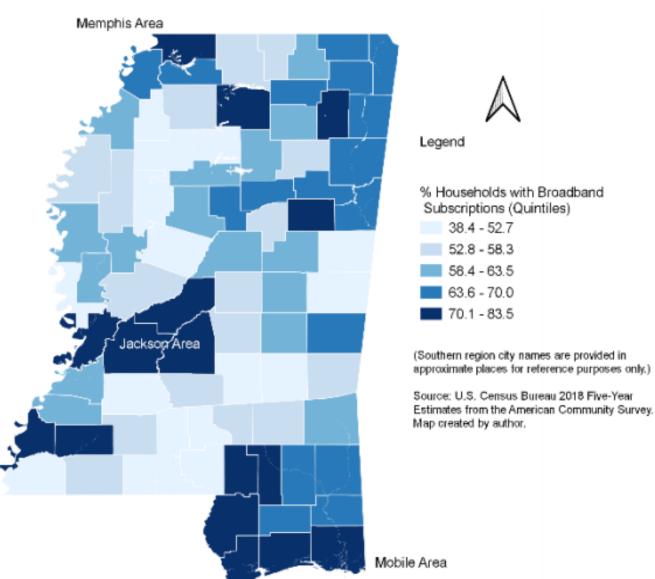


Fig. 2: Percent of Households with Broadband Subscriptions in MS Counties (2018 Five-Year Estimates)



Moving Forward in Mississippi

- Investment in Community Pharmacy "high touch" disease management initiatives:
 - More than 600 community pharmacies in the state
- Investment in "high touch" disease management in community health clinics
- Telehealth—need additional infrastructure to be viable.