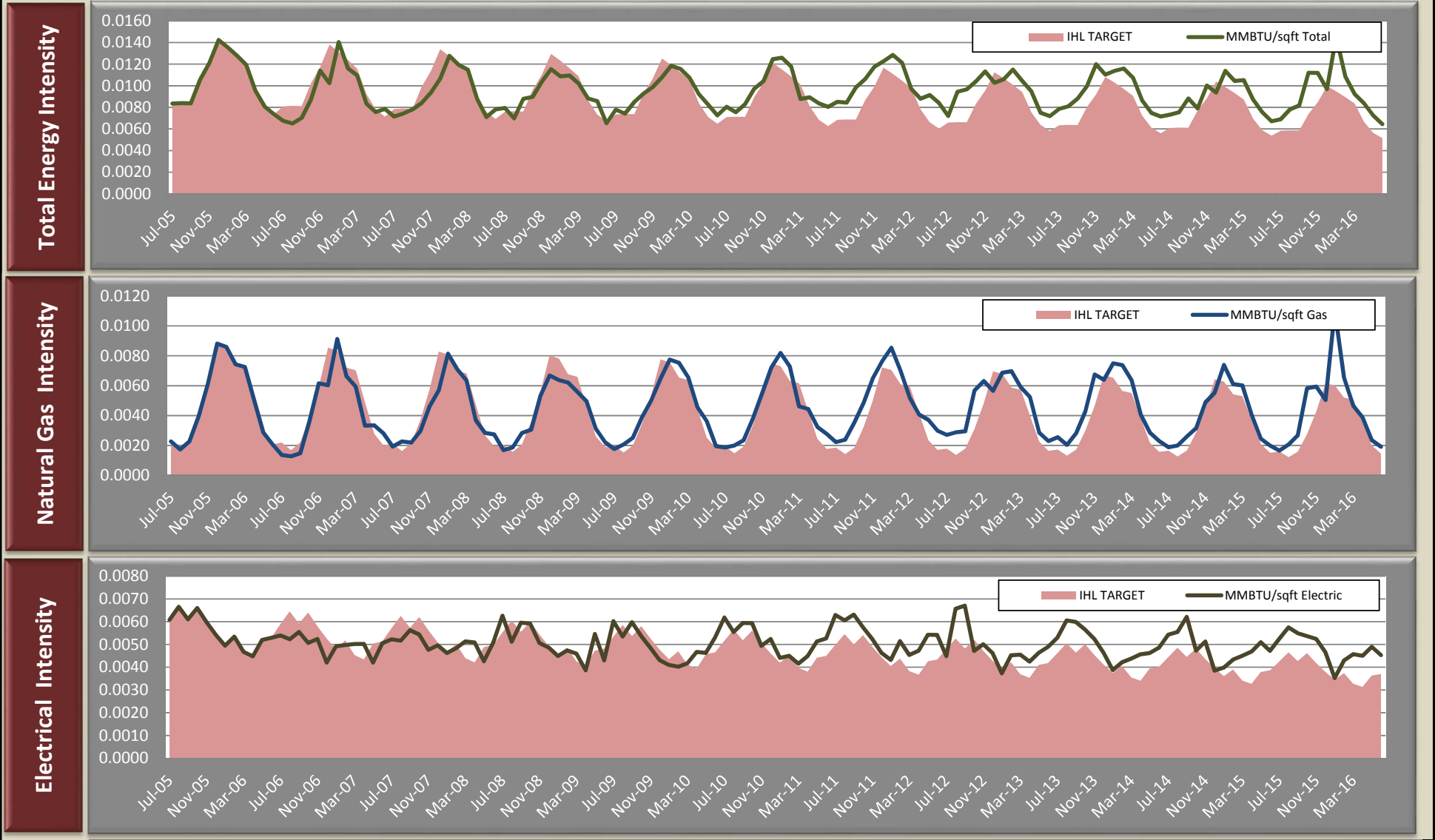


Energy Performance Trends - Monthly

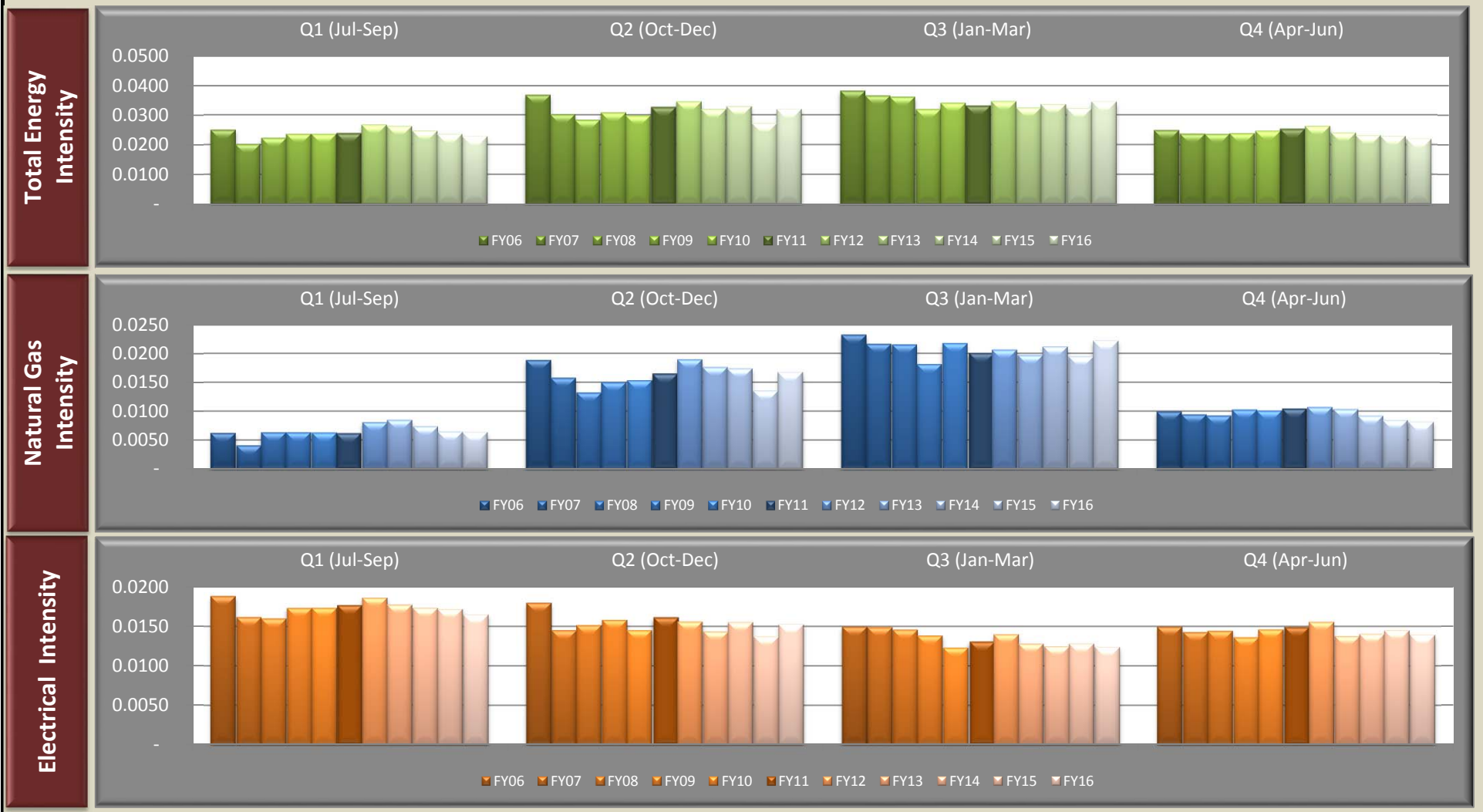


Energy Performance Trends - Quarterly

Cumulative Cost avoided through Q4 FY2016

\$ 4,069,300

Compared to Baseline FY2006

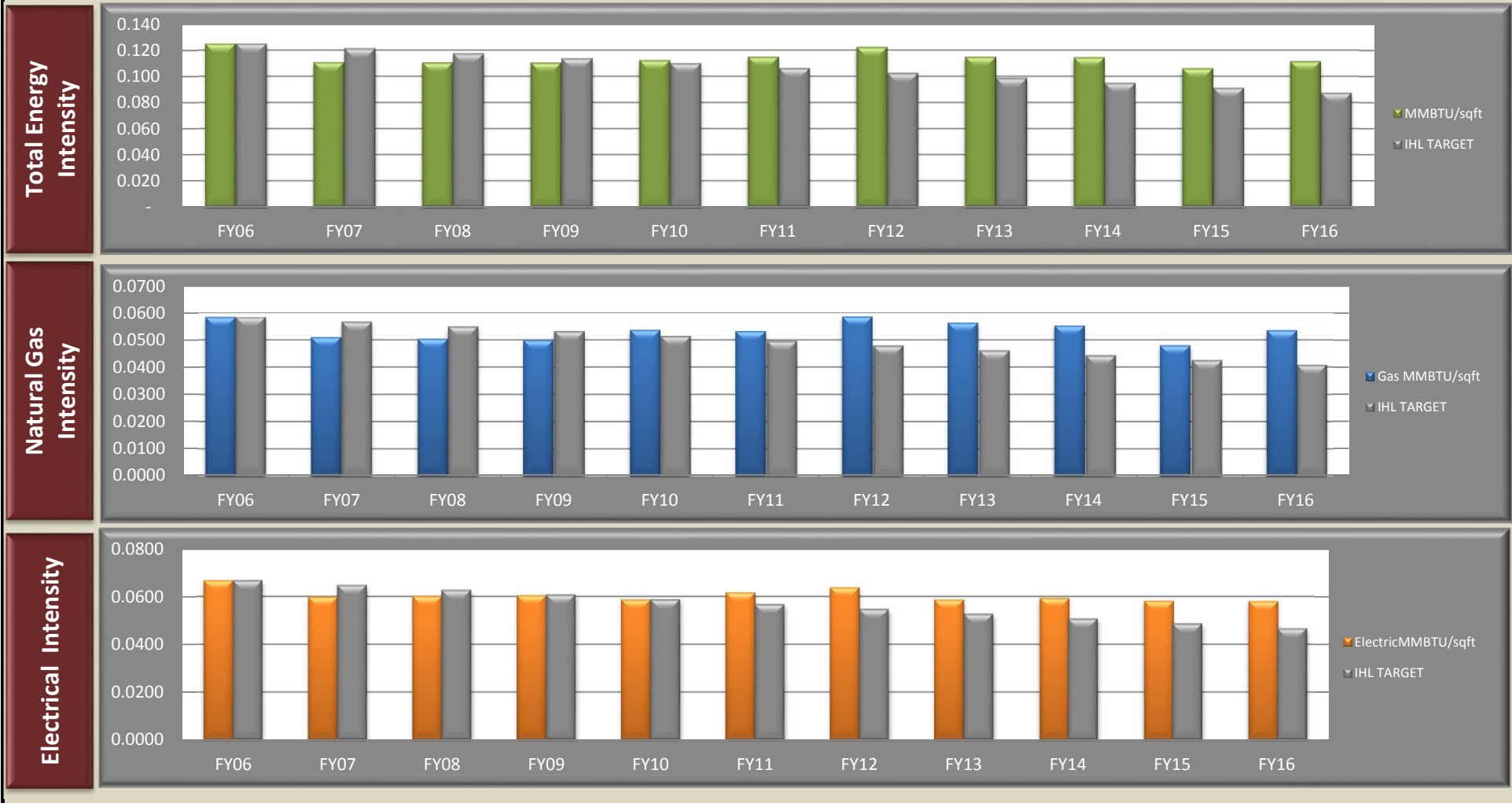


Energy Performance Trends - Annual (FY)

Percent Energy/Sqft reduced as of FY2016

11%

Compared to Baseline FY2006



Yearly Savings Calculation

| Year | Natural Gas Savings | | | | | Electrical Savings | | | | | Combined Savings | |
|---------------|---------------------------|-----------------|-----------------|-----------------|--------------|---------------------------|-----------------|-----------------|-----------------|--------------|------------------|------------------|
| | Q1 (Jul-Sep) | Q2 (Oct-Dec) | Q3 (Jan-Mar) | Q4 (Apr-Jun) | Gas Total | Q1 (Jul-Sep) | Q2 (Oct-Dec) | Q3 (Jan-Mar) | Q4 (Apr-Jun) | Elect Total | Total | 25% Total |
| FY2011 | Baseline Year FY11 | | | | | Baseline Year FY11 | | | | | | |
| FY2012 | \$ 5,844 | \$ (59,633) | \$ (89,383) | \$ (23,775) | \$ (166,948) | \$ (81,568) | \$ (88,067) | \$ (20,166) | \$ (11,769) | \$ (201,571) | NA | NA |
| FY2013 | \$ (1,613) | \$ (40,978) | \$ (28,207) | \$ (10,706) | \$ (81,504) | \$ (37,877) | \$ (33,214) | \$ 22,982 | \$ 57,931 | \$ 9,823 | NA | NA |
| FY2014 | \$ 14,041 | \$ (23,234) | \$ (26,814) | \$ 3,329 | \$ (32,679) | \$ (34,374) | \$ (87,448) | \$ 40,122 | \$ 49,774 | \$ (31,927) | NA | NA |
| FY2015 | \$ 31,838 | \$ 21,407 | \$ (11,257) | \$ 30 | \$ 42,018 | \$ (41,275) | \$ (2,695) | \$ 29,427 | \$ 42,415 | \$ 27,872 | \$ 69,890 | \$ 17,473 |
| FY2016 | \$ 36,913 | \$ (64,186) | \$ (60,944) | \$ 6,804 | \$ (81,413) | \$ 27,479 | \$ (60,050) | \$ 48,180 | \$ 68,426 | \$ 84,035 | \$ 2,621 | \$ 655 |

Note: Per IHL Sustainability Policy, the energy Savings Fund requirement uses FY11 as the baseline year. All "savings fund calculations" are measured against FY11. This table is provided for guidance, each University should determine the appropriate funding to comply with IHL Policy.

Quarterly Performance Matrix - (Year over Year)

| Quarterly Electrical Performance | | | | |
|----------------------------------|------|------|------|------|
| | Q1 | Q2 | Q3 | Q4 |
| FY06 | NA | NA | NA | NA |
| FY07 | -14% | -19% | 0% | -5% |
| FY08 | -1% | 4% | -2% | 1% |
| FY09 | 8% | 4% | -5% | -6% |
| FY10 | 0% | -8% | -11% | 7% |
| FY11 | 2% | 11% | 6% | 2% |
| FY12 | 6% | -3% | 7% | 5% |
| FY13 | -5% | -8% | -8% | -12% |
| FY14 | -2% | 8% | -3% | 2% |
| FY15 | -1% | -12% | 3% | 3% |
| FY16 | -4% | 11% | -3% | -4% |

| Quarterly Gas Performance | | | | |
|---------------------------|------|------|------|------|
| | Q1 | Q2 | Q3 | Q4 |
| FY06 | NA | NA | NA | NA |
| FY07 | -34% | -16% | -7% | -5% |
| FY08 | 55% | -16% | 0% | -2% |
| FY09 | 0% | 13% | -16% | 11% |
| FY10 | -1% | 2% | 20% | -2% |
| FY11 | -2% | 7% | -8% | 3% |
| FY12 | 31% | 15% | 3% | 3% |
| FY13 | 5% | -7% | -5% | -3% |
| FY14 | -13% | -1% | 8% | -11% |
| FY15 | -13% | -22% | -8% | -8% |
| FY16 | -1% | 24% | 14% | -4% |

| Quarterly Total Energy Performance | | | | |
|------------------------------------|------|------|------|-----|
| | Q1 | Q2 | Q3 | Q4 |
| FY06 | NA | NA | NA | NA |
| FY07 | -19% | -18% | -4% | -5% |
| FY08 | 10% | -6% | -1% | 0% |
| FY09 | 6% | 9% | -12% | 1% |
| FY10 | 0% | -3% | 7% | 3% |
| FY11 | 1% | 9% | -3% | 2% |
| FY12 | 12% | 6% | 5% | 4% |
| FY13 | -2% | -8% | -6% | -8% |
| FY14 | -6% | 3% | 4% | -4% |
| FY15 | -4% | -17% | -4% | -1% |
| FY16 | -3% | 18% | 7% | -4% |

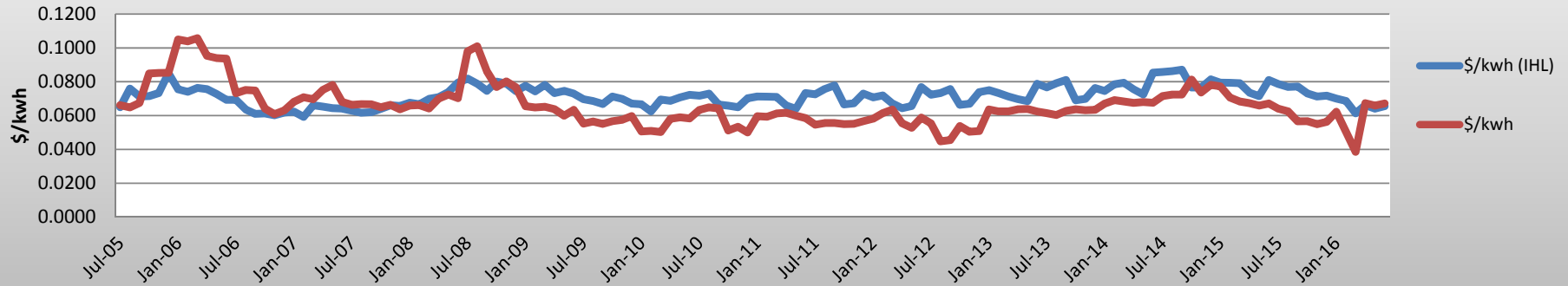
Chart Notes:

The Quarterly Comparison Matrix is intended to highlight trends in energy performance from quarter to quarter. Each quarter is compared to the same quarter from the previous fiscal year. For example, Q2-FY12 is compared to Q2-FY11 in order to determine a positive or negative change in energy intensity.

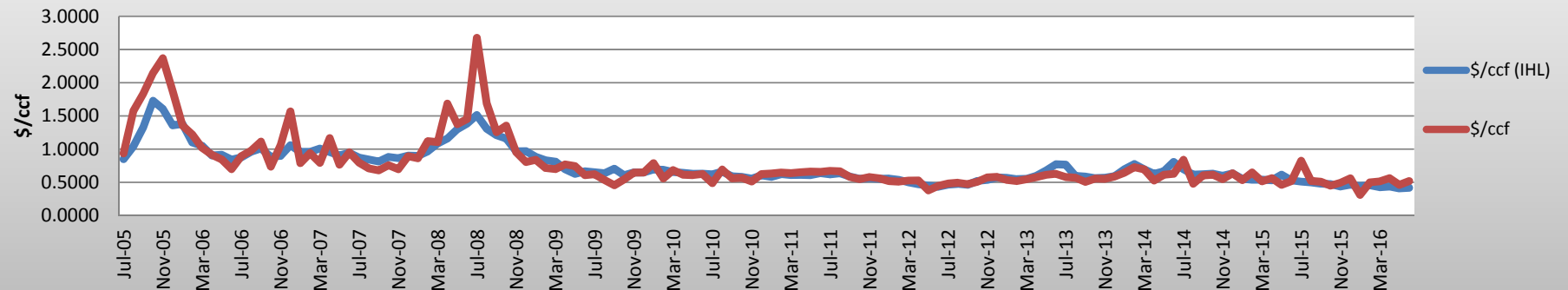
- A)** An increase in energy intensity is represented as a positive percentage change and highlighted in red.
- B)** A decrease in energy intensity is represented as a negative percentage change and highlighted in green.

Energy Rate Comparison

Unit Kwh Cost vs. IHL Average



Unit Gas Cost vs. IHL Average



REPORT NOTES

- 1) Energy Intensity is a measure of Energy Consumption per Operating Square Foot of Facility.
- 2) Weather effects are not accounted for in this analysis.
- 3) Baseline year is Fiscal Year 2006. Percentage reduction is a comparison of the most recent completed FY to FY06.
- 4) Cost Avoidance is cumulative back to the baseline year and uses utility rates that were effective at the time of the energy conservation.